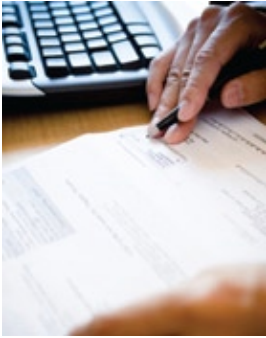




Help Transform Educational Facilities by Providing Products and Services through **APPA Buyer's Guide**



APPA's Buyer's Guide is an Internet service designed to assist Educational Facilities Professionals in locating companies and organizations that provide a product or service to enhance, improve, and transform member institutions.

The Buyer's Guide is open to **ALL APPA Business Partners**. Two free listings are available upon request to each Business Partner member. Additional listings may be purchased for \$100 each. Your membership must be paid in full for the current membership year to take advantage of this opportunity.



Listings will be updated periodically. Current product listings include:

- | | |
|-----------------------------------|---------------------------------|
| Administration & Finance | Energy & Utilities Management |
| Athletic Facilities | Environmental Management |
| Auxiliary Services | Ground Services |
| Building Accessories | Housing |
| Building Systems | Planning, Design & Construction |
| Computer & Information Management | Publications |
| Consultants | Tools & Equipment |



To include your company in APPA's Buyer's Guide, please review the list of products and services on the enclosed form and select those that best describe what your company has to offer the educational facilities profession.

Next, complete the product/service description in the space provided.
Once complete, submit your form by fax (703-549-2772) or mail to:

APPA

Attn: Membership and Outreach

1643 Prince Street
Alexandria, VA 22314



Visit www.appa.org/membership/BuyersGuide/index.cfm to view the *Buyer's Guide*.
For further information, please contact Membership & Outreach at 703-684-1446 ext. 246
or send an email to santianna@appa.org.

Buyer's Guide

The Buyer's Guide is a premier member benefit to **ALL APPA Business Partners**. Two free listings are included with membership; any additional listings are available for a fee of \$100 per listing. Please make your selections from the following options:

ADMINISTRATION & FINANCE

- Facilities Condition Inspection
- Facilities Management
- Financing
- Personnel
- Training

ATHLETIC FACILITIES

- Architect
- Seating
- Supplies
- Swimming Pool Management
- Track

AUXILIARY SERVICES

- Fleet Management
- Food Services
- Hospital/Health Care
- Housing/Residential
- Laboratories
- Mail Delivery
- Parking
- Safety
- Security
- Student Union
- Warehousing

BUILDING ACCESSORIES

- Accessibility Products
- Carpeting, Doors
- Flooring
- Furniture
- Lighting
- Lock & Key
- Seating
- Signage
- Walls/Partitions
- Windows

BUILDING SERVICES

- Carpentry
- Electrical repairs
- Elevators
- Filters
- Gutters
- HVAC
- Maintenance Management
- Masonry
- Painting
- Plumbing
- Refrigeration
- Roofing
- Sheet Metal

BUILDING SYSTEMS

- Fire
- Life Safety
- Piping
- Security
- Telecommunications/Data

COMPUTERS & INFORMATION MANAGEMENT

- Communications/Voice/Data
- Systems
- Hardware
- Products
- Software

CONSULTANTS

- Architects/Engineers
- General Consultants
- Training

CUSTODIAL SERVICES

- Cleaning Supplies
- Floor Care
- Pest Control
- Washroom Accessories

ENERGY & UTILITIES MANAGEMENT

- Central Power Plant
- Energy Management Systems
- Energy Service Companies
- Fuel & Utilities
- Utility Master Planning
- Waste Disposal Systems
- Water Management

ENVIRONMENTAL MANAGEMENT

- Air Quality
- Asbestos
- Environmental Management
- Hazardous Waste Management
- Laboratory Waste
- Recycling/Waste Management

GIS AND DATABASE MANAGEMENT

- Services and Software

GROUNDS SERVICES

- Grounds Equipment
- Grounds Services
- Landscaping
- Pest Control
- Signs
- Site Amenities
- Tree Care
- Turf Care

HOUSING

- Furniture
- Laundry
- Maintenance

PLANNING, DESIGN, & CONSTRUCTION

- Architecture/Engineering
- Commissioning
- Construction Management
- Construction Services
- Interior Design
- Master Planning
- Space Planning

PUBLICATIONS

- Magazines
- Newsletters
- Technical Documents

TEXTILES

- Textile Products

TOOLS AND EQUIPMENT

- Classroom Instruction Equipment
- Meters
- Scaffolds/Lift Equipment
- Tools
- Utility Vehicles

Buyer's Guide

Product and Services Listing

Product/Service Description (Please limit to 50 words.)

Company Name _____

Address _____

Telephone Fax _____

Website Address _____

Email _____

Please include additional listings.

I have enclosed \$100 for each additional listing or charge my credit card:

American Express Mastercard Visa

Card # _____ Exp. Date _____

Please send form via fax to 703-594-2772 or mail to: APPA Buyer's Guide, 1643 Prince Street, Alexandria, VA 22314-2818. Call the Membership & Outreach Department at 703-684-1446, ext. 246 if you have any questions.



LEADERSHIP IN EDUCATIONAL FACILITIES

1643 Prince Street,
Alexandria, VA 22314-2818