



Asset Manage	ment Insights APPA			
Most educational institutions manage roof assets reactively (Source: BLUEFIN client base)	Small in-house roofing teams often means schools are chasing leaks and not forecasting change			
Getting by with less (Source: BLUEFIN client base)	CapEx and OpEx budgets continue to decrease for Higher Ed and K-12			
Aging buildings of the 1960s (Source: State of Facilities in Higher Education 2017 report)	Represents 40% of the space on campuses			
Depreciating buildings of the 1990s-2000s (Source: State of Facilities in Higher Education 2017 report)	Requiring massive maintenance on campuses in the next decade			
US K-12 sector spends \$6 billion annually in the US on energy bills (Source: Department of Energy)	A 20% energy reduction would result in cost-savings of \$3.3 billion+			

D.C. Public Schools (DCPS)

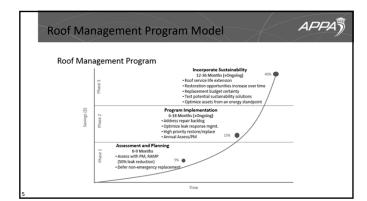
This K-12 school district includes:

- 152 buildings
- 7.5M million square feet of roofs

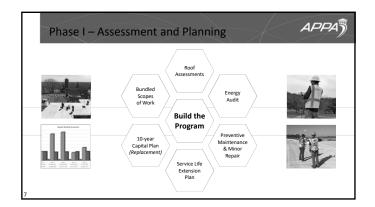
CHALLENGES:

- Old/historical buildings with chronic leaks
- Broken leak response process
- Lack of clarity on assets and their condition
- No clear way to manage this expensive portfolio
- Total number of roof sections: 1,372
- Mix of steep-slope and low-slope rooftops

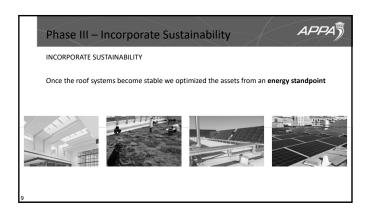




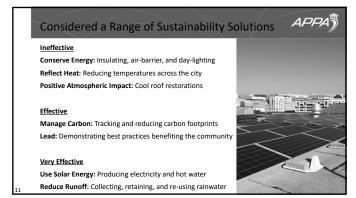
DCPS Positive Outcomes Leaks dropped by 75% Capital requirements dropped by 25% Safety issues are resolved SmartRoof Program More budget dollars go towards classroom enhancements Job creation: 100+ Reduces manpower needed How? DCPS moved from a reactive to a proactive roof asset management approach and incorporated sustainability in three phases

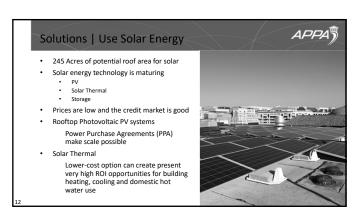


Phase II – Program	Implementati	ion	APPA
	Construction Management		
Procurem	Implement The Program	Emergency Leak Response	
8	Routine Maintenance and Periodic Inspection		



DCPS/DGS Sustainability Program Goals 1. Maximize Roof Life Potential 2. Reduce Building Energy Consumption and CO2 Emissions 3. Employ the Roof as a Platform for Renewable Energy 4. Demonstrate Best Practices 1. Contractor training 2. Energy savings competition 3. SmartRoof 4. Developed standards for replacements

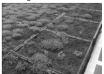




Solutions | Reduce Run Off

APPA

- Vegetative roofs that are appropriate for the local climate
- Roof and pavement storm water collection and re-use onsite
- Irrigation, gray water, delayed discharge





Leadership in the Community

APPA®

"Buildings that teach" and thereby transfer useful knowledge to the community

- Students learn botany on vegetative roofs
- Vocational education to students on renewable energy technologies
- Job creation and training in the local community
 Viable skills that cultivate real workforce jobs







Integrated Approach to Assets and Energy

APPA

- Roofs will continue to protect occupants and building interior from weather
 - Starting with a stable roof portfolio is key
 - Stabilizing roofs need not be expensive with an asset management program
- Holistic and objective approach to the building portfolio
 - No bias toward particular technologies
 - Considers the whole portfolio: no cherry picking of projects
 - Tried all renewable roof options and learned what worked best
- Simplified procurement
 - An integrated approach significantly reduces number of transactions
 - Still includes local vendors

