

Unaudited Statement of Financial Position

As of November 30, 2019 and 2018

	November 30, 2019	November 30, 2018	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
Cash & Cash Equivalents	952,015.79	1,000,372.06	-48,356.27	-4.83%
Total Checking/Savings	952,015.79	1,000,372.06	-48,356.27	-4.83%
Accounts Receivable				
Accounts Receivable	226,635.65	374,582.98	-147,947.33	-39.5%
Total Accounts Receivable	226,635.65	374,582.98	-147,947.33	-39.5%
Other Current Assets				
Due TO/From Certification	903,246.54	818,134.24	85,112.30	10.4%
Total Other Current Assets	903,246.54	818,134.24	85,112.30	10.4%
Total Current Assets	2,081,897.98	2,193,089.28	-111,191.30	-5.07%
Fixed Assets				
1643 Prince Street	708,428.06	732,872.06	-24,444.00	-3.34%
APPA Database Development	465,722.20	468,523.80	-2,801.60	-0.6%
APPA Website	62,941.51	1,975.00	60,966.51	3,086.91%
Furniture and Equipment	13,022.74	16,886.25	-3,863.51	-22.88%
Total Fixed Assets	1,250,114.51	1,220,257.11	29,857.40	2.45%
Other Assets				
Certificates of Deposit	9,867.46	9,842.63	24.83	0.25%
Deferred Comp 457(f) Plan	359,887.81	340,406.43	19,481.38	5.72%
Inventory	84,357.50	117,954.00	-33,596.50	-28.48%
Publications in Process	101,153.63	83,149.45	18,004.18	21.65%
13000 · Prepaid Expenses	114,999.14	120,015.15	-5,016.01	-4.18%
Total Other Assets	670,265.54	671,367.66	-1,102.12	-0.16%
TOTAL ASSETS	4,002,278.03	4,084,714.05	-82,436.02	-2.02%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
20000 · Accounts Payable	106,921.10	450,787.58	-343,866.48	-76.28%
Total Accounts Payable	106,921.10	450,787.58	-343,866.48	-76.28%
Other Current Liabilities				
Regional Dues Payable	5,270.08	5,694.00	-423.92	-7.45%
Accrued Leave	162,858.08	159,749.61	3,108.47	1.95%
Deferred Revenue	81,539.85	8,350.00	73,189.85	876.53%
24000 · Payroll Liabilities	1,027.63	0.00	1,027.63	100.0%
Total Other Current Liabilities	250,695.64	173,793.61	76,902.03	44.25%
Total Current Liabilities	357,616.74	624,581.19	-266,964.45	-42.74%
Long Term Liabilities				
Deferred Compensation	359,887.81	340,406.43	19,481.38	5.72%
27200 · Other Liabilities	227,785.05	327,057.23	-99,272.18	-30.35%
Total Long Term Liabilities	587,672.86	667,463.66	-79,790.80	-11.95%
Total Liabilities	945,289.60	1,292,044.85	-346,755.25	-26.84%
Equity				
Temp Restricted Net Assets	0.00	0.00	0.00	0.0%
RGL Endowment	9,867.46	9,842.63	24.83	0.25%
Board Designated Net Assets	500,000.00	500,000.00	0.00	0.0%
32000 · Unrestricted Net Assets	1,644,515.04	1,365,958.60	278,556.44	20.39%
Net Income	902,605.93	916,867.97	-14,262.04	-1.56%
Total Equity	3,056,988.43	2,792,669.20	264,319.23	9.47%
TOTAL LIABILITIES & EQUITY	4,002,278.03	4,084,714.05	-82,436.02	-2.02%

APPA
Unaudited Statement of Program Activities
FY 2019-2020 Actual vs Budget
For Eight Month Period Ended November 30, 2019

	April - November 2019		Projected FYE 03/2020	FYE March 31, 2019	Apr-Nov 2018
	<u>Actual</u>	<u>Budget</u>	<u>Projection</u>	<u>Actual</u>	<u>Actual</u>
Income					
G&A	22,772.02	21,500.00	27,500.00	35,544.88	17,890.32
Governance	-	-	-	-	-
Publication	404,206.30	600,000.00	609,500.00	718,089.47	499,607.52
Education	1,706,679.84	2,007,870.00	2,358,765.75	2,243,520.25	1,524,582.00
Annual Meeting	948,230.00	995,000.00	969,230.00	1,082,650.00	1,082,650.00
Membership	1,904,273.55	1,893,200.00	1,935,030.00	1,856,768.36	1,809,313.48
FMEP	46,000.00	205,000.00	255,000.00	249,000.00	76,000.00
APPANET	-	-	-	-	-
R&D	-	61,000.00	60,000.00	61,000.00	-
Total Income	5,032,161.71	5,783,570.00	6,215,025.75	6,246,572.96	5,010,043.32
Expenses					
G&A	191,477.89	257,561.59	326,894.47	268,805.48	196,755.48
Governance	582,388.07	849,953.44	898,072.51	872,616.86	607,687.30
Publication	526,208.14	803,972.32	770,315.58	853,989.79	567,410.17
Education	1,205,089.47	1,700,074.23	2,010,838.08	1,808,219.40	1,056,383.66
Annual Meeting	769,912.89	916,483.93	824,724.69	896,240.80	830,250.37
Membership	345,367.48	433,986.57	474,909.34	453,968.67	331,594.15
FMEP	129,200.13	155,214.80	218,418.00	179,018.81	126,189.16
APPANET	329,091.79	479,073.71	502,586.19	486,753.94	328,920.36
R&D	50,819.92	162,999.68	164,771.32	148,377.94	47,984.70
Total Expenses	4,129,555.78	5,759,320.27	6,191,530.18	5,967,991.69	4,093,175.35
Change in Net Assets	902,605.93	24,249.73	23,495.57	278,581.27	916,867.97