

## APPA 2020/2021 Budget Worksheet Totals Page

Comparison of #'s between "Projected vs Budget vs Proposed"						
	G&A			Governance		
	Projected FYE 03/2020	2019/2020 Budget	Proposed 2020/2021 Budget	Projected FYE 03/2020	2019/2020 Budget	Proposed 2020/2021 Budget
<b>Ordinary Income/Expense</b>						
<b>Income</b>						
Annual Meeting	-	-	-	-	-	-
Membership Dues	-	-	-	-	-	-
Publication Income	-	-	-	-	-	-
Evaluation Fee	-	-	-	-	-	-
Education	-	-	-	-	-	-
Administrative Fee	-	-	-	-	-	-
Miscellaneous Income	27,500.00	21,500.00	28,500.00	-	-	-
<b>Total Income</b>	<b>27,500.00</b>	<b>21,500.00</b>	<b>28,500.00</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Expense</b>						
Wages	238,937.50	244,429.17	252,208.00	305,912.50	273,432.94	303,318.00
Employee Benefits	99,595.32	102,658.33	105,190.42	80,975.48	73,846.60	80,751.43
Travel	11,856.36	8,000.00	11,500.00	272,100.00	242,000.00	251,100.00
Meeting Expense	3,425.00	1,000.00	3,000.00	93,818.69	128,850.00	95,350.00
Gifts/Awards/Scholarships	1,724.84	1,000.00	1,000.00	18,474.25	39,000.00	32,900.00
Editing, Design & Advertising	1,000.00	1,000.00	1,000.00	1,736.25	4,500.00	1,000.00
Consultants, Honoraria	22,500.00	1,500.00	31,000.00	63,500.00	29,000.00	59,000.00
Office Expenses	40,500.00	39,000.00	39,000.00	16,455.44	14,150.00	16,650.00
Publication Production & Multimedia	-	-	-	372.00	750.00	-
Office Equipment	18,500.00	16,000.00	19,500.00	-	-	-
Occupancy Expenses	171,795.78	104,074.00	107,644.00	-	-	-
Staff Development	3,000.00	4,000.00	3,000.00	-	-	-
Insurance/Filing Fees/Taxes	18,500.00	22,000.00	19,000.00	-	-	-
Bank/Credit Card/Investment Fee	2,000.00	6,000.00	1,750.00	-	-	-
Professional Fees	91,375.00	93,000.00	92,000.00	-	-	-
Depreciation & Amortization Exp	1,900.00	4,500.00	2,000.00	-	-	-
Miscellaneous Expense	-	-	-	-	-	-
<b>Total Direct Expense</b>	<b>726,609.80</b>	<b>648,161.50</b>	<b>688,792.42</b>	<b>853,344.61</b>	<b>805,529.54</b>	<b>840,069.43</b>
<b>Other Expense</b>						
5100 · Overhead Allocation	(253,066.77)	(251,345.78)	(275,321.70)	44,727.90	44,423.90	45,029.25
50200 · Staff Effort for Certification	(146,648.56)	(139,254.13)	(153,431.96)	-	-	-
<b>Total Expenses</b>	<b>326,894.47</b>	<b>257,561.59</b>	<b>260,038.76</b>	<b>898,072.51</b>	<b>849,953.44</b>	<b>885,098.68</b>
<b>Change in Net Assets</b>	<b>(299,394.47)</b>	<b>(236,061.59)</b>	<b>(231,538.76)</b>	<b>(898,072.51)</b>	<b>(849,953.44)</b>	<b>(885,098.68)</b>

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Comparison of #'s between "Projected vs Budget vs Proposed"	Publication			Education		
	Projected FYE 03/2020	2019/2020 Budget	Proposed 2020/2021 Budget	Projected FYE 03/2020	2019/2020 Budget	Proposed 2020/2021 Budget
<b>Ordinary Income/Expense</b>						
<b>Income</b>						
Annual Meeting	-	-	-	-	-	-
Membership Dues	-	-	-	-	-	-
Publication Income	607,000.00	600,000.00	642,000.00	-	-	-
Evaluation Fee	-	-	-	-	-	-
Education	-	-	-	2,358,765.75	2,007,870.00	2,224,850.00
Administrative Fee	-	-	-	-	-	-
Miscellaneous Income	-	-	-	-	-	-
<b>Total Income</b>	<b>607,000.00</b>	<b>600,000.00</b>	<b>642,000.00</b>	<b>2,358,765.75</b>	<b>2,007,870.00</b>	<b>2,224,850.00</b>
<b>Expense</b>						
Wages	310,508.00	305,873.05	325,648.00	177,150.00	168,201.08	191,544.25
Employee Benefits	116,123.39	114,696.75	122,632.81	69,577.35	68,770.70	76,116.21
Travel	9,971.98	10,700.00	9,900.00	228,172.06	206,850.00	221,250.00
Meeting Expense	5,271.42	4,000.00	5,850.00	652,756.39	639,300.00	612,000.00
Gifts/Awards/Scholarships	-	500.00	-	9,990.00	4,000.00	-
Editing, Design & Advertising	53,862.16	80,500.00	54,750.00	45,038.23	57,850.00	44,300.00
Consultants, Honoraria	112,500.00	123,000.00	109,000.00	364,582.31	262,000.00	317,700.00
Office Expenses	16,209.73	24,300.00	15,450.00	90,106.82	75,300.00	78,948.00
Publication Production & Multimedia	56,016.38	42,300.00	41,000.00	256,697.42	130,000.00	255,000.00
Office Equipment	-	-	-	-	-	-
Occupancy Expenses	1,500.00	4,000.00	1,500.00	-	750.00	-
Staff Development	-	-	-	-	1,500.00	-
Insurance/Filing Fees/Taxes	6,600.00	14,900.00	6,900.00	4,794.49	7,100.00	4,500.00
Bank/Credit Card/Investment Fee	20,400.00	20,750.00	20,850.00	57,241.60	44,550.00	50,050.00
Professional Fees	-	-	-	-	-	-
Depreciation & Amortization Exp	-	-	-	-	-	-
Miscellaneous Expense	-	-	-	20,596.96	-	-
<b>Total Direct Expense</b>	<b>708,963.06</b>	<b>745,519.80</b>	<b>713,480.81</b>	<b>1,976,703.63</b>	<b>1,666,171.78</b>	<b>1,851,408.46</b>
<b>Other Expense</b>						
51500 - Overhead Allocation	58,852.52	58,452.52	64,327.50	34,134.45	33,902.45	39,883.05
50200 - Staff Effort for Certification	-	-	-	-	-	-
<b>Total Expenses</b>	<b>767,815.58</b>	<b>803,972.32</b>	<b>777,808.31</b>	<b>2,010,838.08</b>	<b>1,700,074.23</b>	<b>1,891,291.51</b>
<b>Change in Net Assets</b>	<b>(160,815.58)</b>	<b>(203,972.32)</b>	<b>(135,808.31)</b>	<b>347,927.67</b>	<b>307,795.77</b>	<b>333,558.49</b>

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Comparison of #'s between "Projected vs Budget vs Proposed"	Annual Meeting			Membership			FMEP		
	Projected FYE 03/2020	2019/2020 Budget	Proposed 2020/2021 Budget	Projected FYE 03/2020	2019/2020 Budget	Proposed 2020/2021 Budget	Projected FYE 03/2020	2019/2020 Budget	Proposed 2020/2021 Budget
<b>Ordinary Income/Expense</b>									
<b>Income</b>									
Annual Meeting	969,230.00	995,000.00	1,054,000.00	-	-	-	-	-	-
Membership Dues	-	-	-	1,892,550.00	1,848,200.00	1,896,700.00	-	-	-
Publication Income	-	-	-	-	-	-	-	-	-
Evaluation Fee	-	-	-	-	-	-	255,000.00	205,000.00	205,000.00
Education	-	-	-	-	-	-	-	-	-
Administrative Fee	-	-	-	42,400.00	45,000.00	42,400.00	-	-	-
Miscellaneous Income	-	-	-	80.00	-	-	-	-	-
<b>Total Income</b>	<b>969,230.00</b>	<b>995,000.00</b>	<b>1,054,000.00</b>	<b>1,935,030.00</b>	<b>1,893,200.00</b>	<b>1,939,100.00</b>	<b>255,000.00</b>	<b>205,000.00</b>	<b>205,000.00</b>
<b>Expense</b>									
Wages	115,300.00	108,774.55	119,382.75	167,000.00	157,813.05	174,476.00	52,400.00	43,202.01	55,408.00
Employee Benefits	39,730.19	39,601.72	42,445.02	56,007.74	53,614.37	58,819.79	19,010.31	14,295.63	20,901.19
Travel	17,121.40	27,000.00	21,000.00	54,100.00	32,000.00	49,000.00	47.64	-	-
Meeting Expense	391,976.59	495,000.00	495,000.00	11,584.68	7,500.00	10,200.00	-	-	-
Gifts/Awards/Scholarships	22,439.89	39,000.00	24,000.00	55.75	-	-	-	-	-
Editing, Design & Advertising	7,039.79	8,000.00	7,500.00	30,500.00	53,000.00	31,000.00	8,375.00	8,000.00	8,000.00
Consultants, Honoraria	130,345.53	120,000.00	140,000.00	45,091.63	20,000.00	43,000.00	129,000.00	80,000.00	100,000.00
Office Expenses	29,599.34	22,000.00	27,000.00	10,400.00	11,700.00	10,500.00	1,110.29	1,300.00	1,300.00
Publication Production & Multimedia	-	-	-	-	-	-	-	-	-
Office Equipment	-	-	-	-	-	-	-	-	-
Occupancy Expenses	-	-	-	-	-	-	-	-	-
Staff Development	-	-	-	5,000.00	3,000.00	5,000.00	-	-	-
Insurance/Filing Fees/Taxes	2,098.15	3,000.00	2,500.00	-	-	-	-	-	-
Bank/Credit Card/Investment Fee	28,226.54	34,000.00	32,000.00	49,500.00	50,000.00	50,500.00	-	-	-
Professional Fees	-	-	-	-	-	-	-	-	-
Depreciation & Amortization Exp	-	-	-	-	-	-	-	-	-
Miscellaneous Expense	20,601.01	-	5,200.00	-	-	-	-	-	-
<b>Total Direct Expense</b>	<b>804,478.43</b>	<b>896,376.27</b>	<b>916,027.77</b>	<b>429,239.80</b>	<b>388,627.42</b>	<b>432,495.79</b>	<b>209,943.24</b>	<b>146,797.64</b>	<b>185,609.19</b>
<b>Other Expense</b>									
51500 · Overhead Allocation	20,246.26	20,107.66	22,128.66	45,669.54	45,359.15	49,918.14	8,474.76	8,417.16	9,263.16
50200 · Staff Effort for Certification	-	-	-	-	-	-	-	-	-
<b>Total Expenses</b>	<b>824,724.69</b>	<b>916,483.93</b>	<b>938,156.43</b>	<b>474,909.34</b>	<b>433,986.57</b>	<b>482,413.93</b>	<b>218,418.00</b>	<b>155,214.80</b>	<b>194,872.35</b>
<b>Change in Net Assets</b>	<b>144,505.31</b>	<b>78,516.07</b>	<b>115,843.57</b>	<b>1,460,120.66</b>	<b>1,459,213.43</b>	<b>1,456,686.07</b>	<b>36,582.00</b>	<b>49,785.20</b>	<b>10,127.65</b>

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Comparison of #'s between "Projected vs Budget vs Proposed"		APPANET			R&D			Total		
		Projected FYE 03/2020	2019/2020 Budget	Proposed 2020/2021 Budget	Projected FYE 03/2020	2019/2020 Budget	Proposed 2020/2021 Budget	Projected FYE 03/2020	2019/2020 Budget	Proposed 2020/2021 Budget
Ordinary Income/Expense										
Income										
Annual Meeting	-	-	-	-	-	-	969,230.00	995,000.00	1,054,000.00	
Membership Dues	-	-	-	-	-	-	1,892,550.00	1,848,200.00	1,896,700.00	
Publication Income	-	-	-	-	-	-	607,000.00	600,000.00	642,000.00	
Evaluation Fee	-	-	-	-	-	-	255,000.00	205,000.00	205,000.00	
Education	-	-	-	60,000.00	61,000.00	60,000.00	2,418,765.75	2,068,870.00	2,284,850.00	
Administrative Fee	-	-	-	-	-	-	42,400.00	45,000.00	42,400.00	
Miscellaneous Income	-	-	-	-	-	-	27,580.00	21,500.00	28,500.00	
<b>Total Income</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>60,000.00</b>	<b>61,000.00</b>	<b>60,000.00</b>	<b>6,212,525.75</b>	<b>5,783,570.00</b>	<b>6,153,450.00</b>	
Expense										
Wages	71,132.00	69,831.51	74,802.00	25,550.00	23,723.53	26,368.00	1,463,890.00	1,395,280.89	1,523,155.00	
Employee Benefits	21,988.30	21,646.79	23,156.30	6,789.86	6,636.62	7,169.31	509,797.94	495,767.51	537,182.47	
Travel	-	1,000.00	-	57,500.00	56,500.00	57,000.00	650,869.44	584,050.00	620,750.00	
Meeting Expense	-	-	-	29,500.00	36,500.00	29,500.00	1,188,332.77	1,312,150.00	1,250,900.00	
Gifts/Awards/Scholarships	-	-	-	-	-	-	52,684.73	83,500.00	57,900.00	
Editing, Design & Advertising	-	-	-	5,195.23	-	6,000.00	152,746.66	212,850.00	153,550.00	
Consultants, Honoraria	130,000.00	100,000.00	140,000.00	37,000.00	36,000.00	36,000.00	1,034,519.47	771,500.00	975,700.00	
Office Expenses	134,452.00	109,952.00	139,452.00	175.90	600.00	600.00	339,009.52	298,302.00	328,900.00	
Publication Production & Multimedia	-	-	-	-	-	-	313,085.80	173,050.00	296,000.00	
Office Equipment	-	3,000.00	4,000.00	-	-	-	18,500.00	19,000.00	23,500.00	
Occupancy Expenses	-	-	-	-	-	-	173,295.78	108,824.00	109,144.00	
Staff Development	-	-	-	-	-	-	8,000.00	8,500.00	8,000.00	
Insurance/Filing Fees/Taxes	-	-	-	-	-	-	31,992.64	47,000.00	32,900.00	
Bank/Credit Card/Investment Fee	10,500.00	16,000.00	12,000.00	-	-	-	167,868.14	171,300.00	167,150.00	
Professional Fees	-	-	-	-	-	-	91,375.00	93,000.00	92,000.00	
Depreciation & Amortization Exp	96,612.88	120,000.00	96,612.88	-	-	-	98,512.88	124,500.00	98,612.88	
Miscellaneous Expense	-	-	-	-	-	-	41,197.97	-	5,200.00	
<b>Total Direct Expense</b>	<b>464,685.18</b>	<b>441,430.30</b>	<b>490,023.18</b>	<b>161,710.99</b>	<b>159,960.15</b>	<b>162,637.31</b>	<b>6,335,678.74</b>	<b>5,898,574.40</b>	<b>6,280,544.35</b>	
Other Expense										
51500 - Overhead Allocation	37,901.01	37,643.41	41,426.91	3,060.33	3,039.53	3,345.03	0.00	(0.00)	-	
50200 - Staff Effort for Certification	-	-	-	-	-	-	(146,648.56)	(139,254.13)	(153,431.96)	
<b>Total Expenses</b>	<b>502,586.19</b>	<b>479,073.71</b>	<b>531,450.09</b>	<b>164,771.32</b>	<b>162,999.68</b>	<b>165,982.34</b>	<b>6,189,030.18</b>	<b>5,759,320.27</b>	<b>6,127,112.39</b>	
<b>Change in Net Assets</b>	<b>(502,586.19)</b>	<b>(479,073.71)</b>	<b>(531,450.09)</b>	<b>(104,771.32)</b>	<b>(101,999.68)</b>	<b>(105,982.34)</b>	<b>23,495.57</b>	<b>24,249.73</b>	<b>26,337.61</b>	