

	A	B
1	Question Asked	Response from Presenter
2	in recent campus implementations - what is the trend in billing models to faculty/staff/students?	Covered on call
3	how many charging cycles does a typical EV type sedan car can stand in its lifespan	Highly vehicle dependent and dependent on what type of charging infrastructure - the more power the fewer the cycles
4	and how much is the cost or recharging per mile	configurable by the owner of the charger
5	Why should a campus consider chargers for daily commuter and visitor parking? We don't provide gas pumps today for those vehicles. A viable EV should have the range for a daily commute, without charging on campus.	Generally agree - it is about driving a behavior and create incentives for those behaviors. And if you are trying to capture an audience that lives ~100 miles away, you may want to consider this equipment
6	If electric vehicles expand quickly do you foresee a problem with utility providers keeping up with demand?	Covered on call
7	What experience can you describe for secure sites when real estate is publically owned and costs cannot be funded by public funding either for initial installation or purchased energy?	Covered on call
8	The question is aimed at providing daily charging of privately owned employee vehicles.	Covered on call
9	This is good information! Is there a scenario where a third party develops the entire program and handles the financial and maintenance platform?	Yes - lots of options are available for these "turn key" offerings
10	Detroit Michigan is building a stretch of road with charging built into the road. we build horrible roads. For future projects is there a solution that could provide wireless charging above ground?	for private cars we doubt it. For trucks there are pilot projects with a rail solution in Europe, but that's not the direction the market here is heading. We don't expect while-driving tech to take off in the next 10 years
11	Can you clarify the AC vs DC options? How is having that inverter embedded inside be beneficial to the customer purchasing this?	Covered on call
12	What is the strategy for tying mobility product offering to Desigo CC? What is the benefit in having the EV Charging connect to the BAS? Lastly, if we are working with a customer that doesn't have Siemens Desigo CC but wants to add our chargers, how would you use the chargers installation to begin that Desigo CC conversation?	Its all about the use case and that goes beyond charging. A facility that is charging a driver for parking already and wants to add charging is a nice example for building management systems as an example
13	Do both the AC & DC industrial chargers require the unique 30 amp circuit from the utility company?	Not sure
14	Good afternoon David Clarke of Trinidad and Tobago	
15	How many chargers are recommended on the building?	Minimum 10% of the building capacity, BUT plan for more and check your local code requirements with the city/municipality
16	How is the ac differ from dc charger for vehicles and how to identify them?	Covered on call
17	We want to order replacement service vehicles and trucks for our facility team, but it will take a year or two before we get them :(Yes, but it will get better soon!