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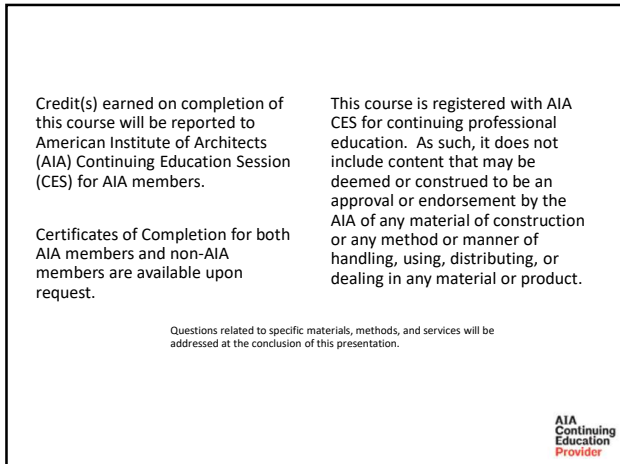
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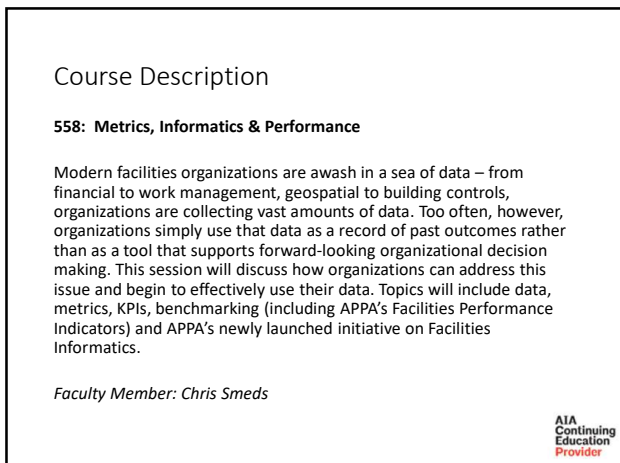
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Learning Objectives

- 1. Learn how to address the sea of data being collected.
- 2. Discuss data, metrics, KPIs, and benchmarking.
- 3. Discuss using the metrics collected in APPA's Facilities Performance Indicators and facilities informatics.
- 4. Discuss how to effectively use the data collected.



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Today we will cover

Becoming data-based decision makers

- ① Transforming data into wisdom
- ② Metrics & KPIs
- ③ Benchmarking
- ④ Reports, dashboards & visualizations
- ⑤ Data analytics, modeling & predictive analytics
- ⑥ Facilities informatics

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Have a question or comment?

Feel free to ask or share during the presentation

Open discussion format

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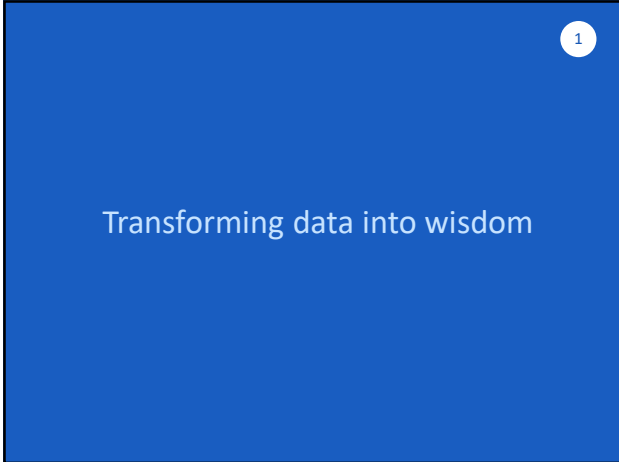
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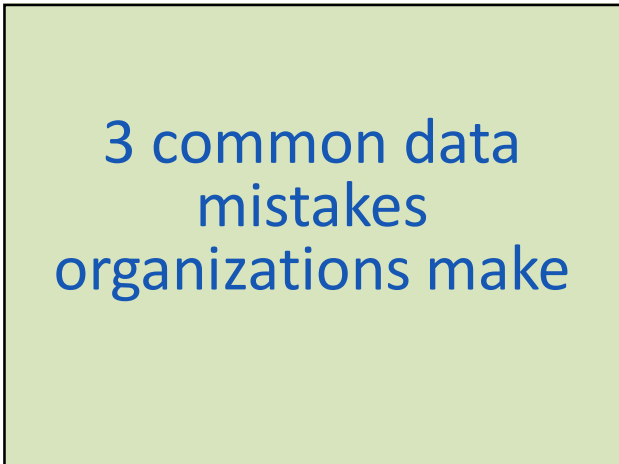
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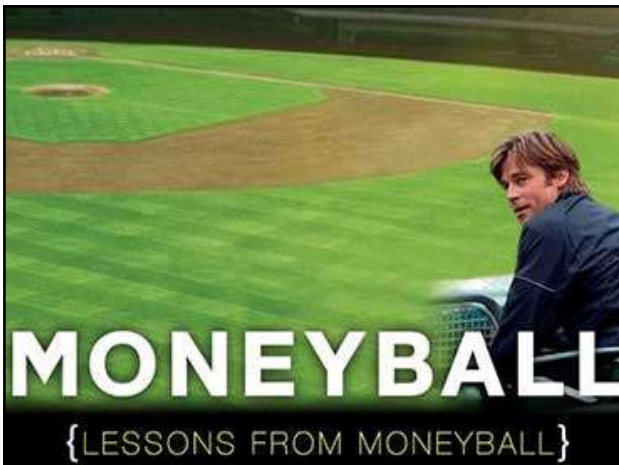
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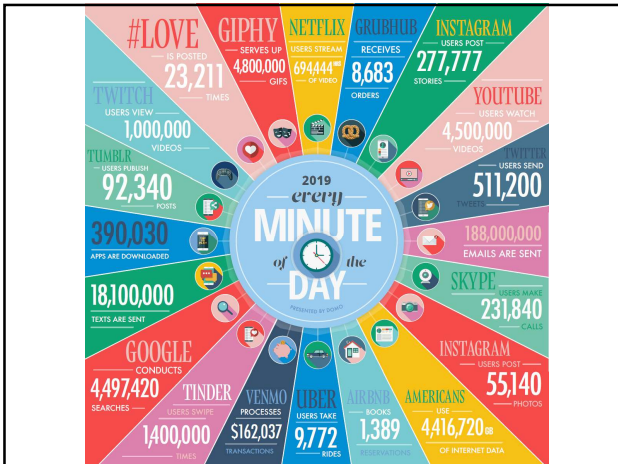
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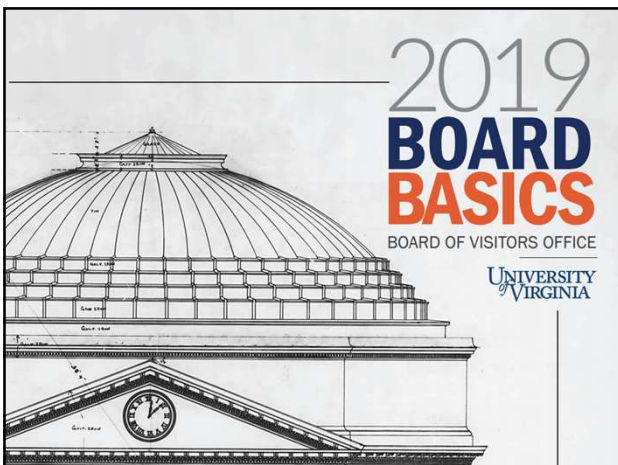
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**1,000,000,000** unique emails processed in 2018.

**2,422,000** email messages received daily (2018 average).

**1,545,000** incoming emails detected daily as spam (2018 average). **(63%!!!)**

**12,950,900** daily attacks blocked by our intrusion protection system/ firewalls in 2018.

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**EVERYDAY BIG DATA**

*Big data describes the collection of complex and large data sets such that it's difficult to capture, process, store, search and analyze using conventional data base systems. Its uses are shaping the world around us, offering more qualitative insights into our everyday lives.*

**EVERY DAY WE CREATE 2,500,000,000,000,000 BYTES OF DATA**  
(2.5 QUINTILLION BYTES OF DATA)

This would fill 20 million 4k vcr tapes. The height of which stacked, would measure the height of 1 Eiffel Tower on top of one another.

**90% OF THE WORLD'S DATA TODAY HAS BEEN CREATED IN THE LAST 2 YEARS ALONE.**

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**sight**

**touch**

**hearing smell**

**taste**

1050 MB/s  
some bandwidth as a computer network

125 MB/s  
USB key

12.5 MB/s  
hard-disk

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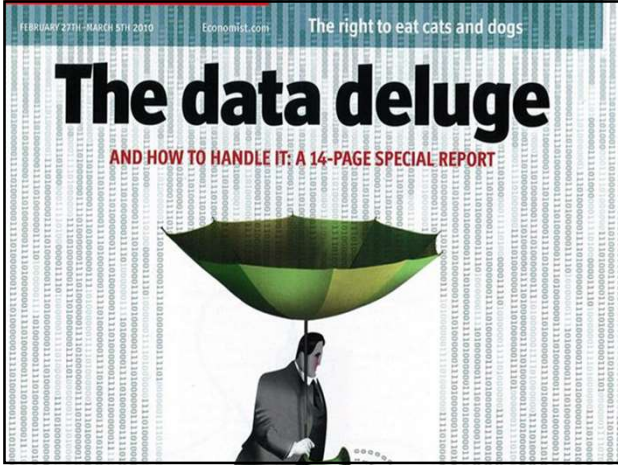
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3 common data issues organizations face

- Using the wrong data/having the wrong goal (Moneyball)
- Overwhelmed by amount of data (trying to find a needle in a haystack)
- Not using the data (the ostrich)

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Our goal should be to become **data-based** decision makers

|             |         |  |
|-------------|---------|--|
| Wisdom      | Applied | • I better stop the car!   |
| Knowledge   | Context | • The traffic light I am driving towards has turned red                          |
| Information | Meaning | • South facing traffic light on corner of Pitt and George Streets has turned red |
| Data        | Raw     | • Red, 192.234.235.245.678, v2.0   |

© 2011 Angus McDonald

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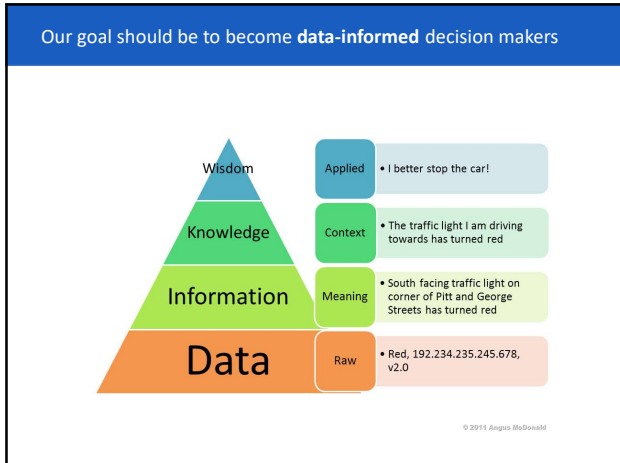
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- Your data foundation has to be solid
- 1 Sources of data
  - 2 Completeness of data
  - 3 Accuracy
  - 4 Cleanliness of data (garbage in, garbage out)
  - 5 Structure of data (e.g. work classification)
  - 6 Granularity of data
  - 7 Timeliness of data
  - 8 Efficiently collecting data
  - 9 Governance

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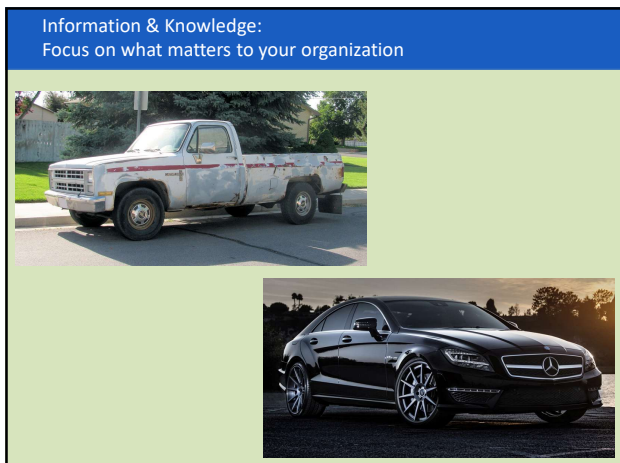
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Organizational values set the context for how we use our data

- Know the business
- Know the goals of the organization
- Know the constraints on the organization

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Understanding the context of our organizations

- ❖ Regulatory
- ❖ Industry best practices
  - ❖ APPA ([www.appa.org](http://www.appa.org))
  - ❖ SMRP ([www.smrp.org](http://www.smrp.org))
  - ❖ DOE Building Performance Database (<http://energy.gov/eere/buildings/analysis-tools>)
  - ❖ Many others...
- ❖ Books, magazines, web content
  - ❖ APPA publications
  - ❖ Whittaker & Shouse: Achieving Excellence in Facilities Management
- ❖ Consultants
- ❖ Tribal knowledge
- ❖ Customers!

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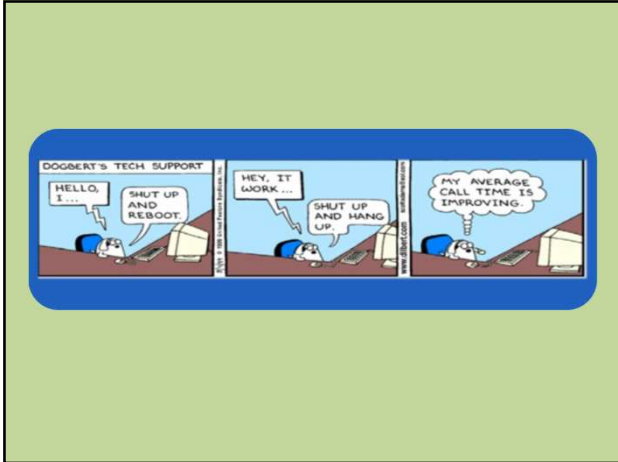
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How do you know you are successful?

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What is a metric?

| Metric Description               | Std.                  | Metric Description              | Std.     |
|----------------------------------|-----------------------|---------------------------------|----------|
| Facility Condition Index (FCI)   | <0.05                 | Stockroom Turns / Year          | 2 - 3    |
| Deferred Maintenance Backlog     | Trend                 | Annual Training Hours           | >40 hrs. |
| On-the-job Wrench Time           | >60%                  | Maint. Cost / Replacement Cost  | 3 - 4%   |
| PM / CM Ratio                    | 70 / 30               | Percent Return Work             | <5%      |
| Unscheduled Maintenance Downtime | <2%                   | Mean Time Between Failures      | Trend    |
| PM Schedule Compliance           | >95%                  | % Failures Assessed: Root Cause | >75%     |
| CM Schedule Compliance           | >90%                  | Maintenance OT Percentage       | 5-10%    |
| Unscheduled Man-Hours            | <10%                  | % WO Covered by Estimates       | >90%     |
| WO Turn-Around Time              | Trend                 | On-Site Supervisor Time         | >65%     |
| Emergency Response Time          | <15 min. <sup>2</sup> | Stockroom On-Time Delivery      | >97%     |
| Stockroom Service Level          | >97%                  | Material / Part Performance     | >98%     |

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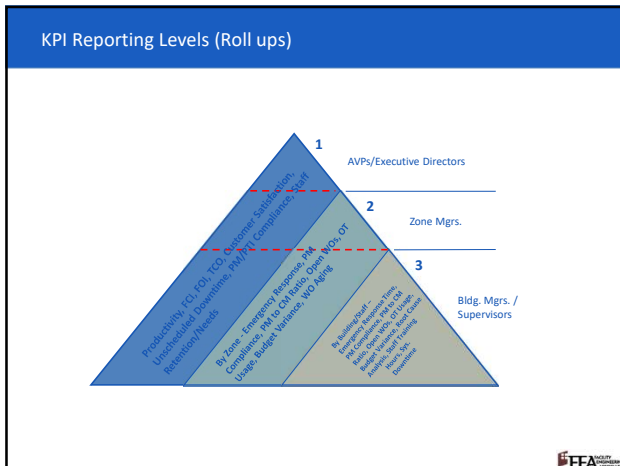
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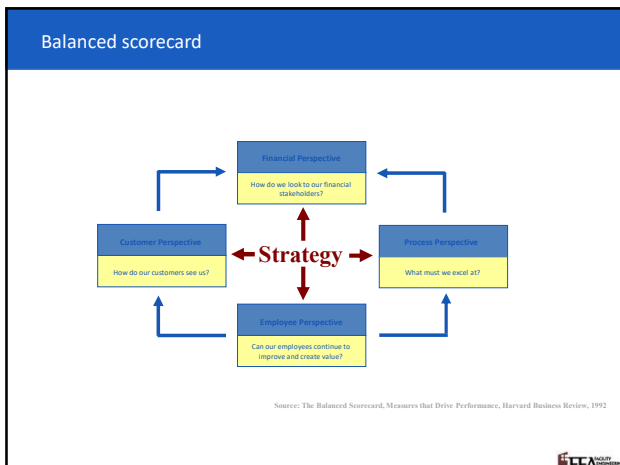
### FEA's Metrics Database of O&M Performance Measures

| Balanced Scorecard Perspective                | Measurement   | G          | Y          | R          | CMMS | Priority | Type Metric | KPI Level |
|---|---|------------|------------|------------|------|----------|-------------|-----------|
| <b>Customer Perspective</b>                   |   |            |            |            |      |          |             |           |
| 1. Customer Awareness, Response, and Feedback | On-Site Supervisor Time                               | >50%       | 40-50%     | <50%       | ✓    | 1        | Outcome     | 3         |
|   | Annual Customer Expectations Calibration              | APPA L1    | APPA L2    | APPA L3    | ✓    | 3        | Process     | 2         |
|   | Proactive Manager Contacts w/ Customers               | >10%       | None       | None       | ✓    | 2        | Process     | 2,3       |
|   | Customer On-Response Time                             | <157 Days  | 5-107 Days | >107 Days  | ✓    | 3        | Outcome     | 2         |
|   | Emergency Response Time Compliance                    | >95%       | 80-95%     | <80%       | ✓    | 4        | Outcome     | 3         |
|   | Emergency Response Times                              | <10 min    | >10 min    | >30 min    | ✓    | 1        | Process     | 2,3       |
|   | Percentage of Requests (call backs)                   | <5%        | 3-5%       | >5%        | ✓    | 2        | Outcome     | 2         |
|   | Customer Satisfaction                                 | >95%       | 90-95%     | <90%       | ✓    | 3        | Outcome     | 1,2       |
|   | Percent W/O with Customer Feedback                    | >15%       | 10-15%     | <10%       | ✓    | 3        | Process     | 2,3       |
|   | Top Ten W/O Trouble Codes                             | 4 & 8 Type | 4 & 8 Type | 4 & 8 Type | ✓    | 2        | Process     | 2,3       |
| <b>Process Perspective</b>                    |   |            |            |            |      |          |             |           |
| 1. PM, PM2/PM3, and RCM (Planned Maintenance) | Workorder Productivity                                | >95%       | 80-95%     | <80%       | ✓    | 1        | Outcome     | 1,2,3     |
|   | W/Os Initiated by Staff vs. Result of Inspections/RCM | >75%       | 50-75%     | <50%       | ✓    | 1        | Process     | 2         |
|   | Equipment Lifetime                                    | >90%       | 80-90%     | <80%       | ✓    | 3        | Process     | 3         |
|   | Maintainable Downtime                                 | <2%        | 2-5%       | >5%        | ✓    | 1        | Process     | 1,2,3     |
|   | Number of Powerable Breakdowns                        | <2%        | 2-5%       | >5%        | ✓    | 1        | Process     | 2,3       |
|   | Equipment Downtime Caused by Breakdown                | Trend      | Trend      | Trend      | ✓    | 1        | Process     | 2,4       |
|   | Breakdowns Caused by Poor PM                          | Trend      | Trend      | Trend      | ✓    | 3        | Process     | 2,6       |
|   | Mean Time Between Failure (MTBF)                      | Trend      | Trend      | Trend      | ✓    | 4        | Process     | 2,6       |
|   | Mean Time To Repair (MTTR)                            | Trend      | Trend      | Trend      | ✓    | 5        | Process     | 2,7       |
|   | Emergency Mean Time (hrs)                             | <7%        | 2-5%       | >5%        | ✓    | 6        | Process     | 2,3       |
|   | Hours Spent on Unscheduled W/Os                       | >10%       | 10-20%     | <20%       | ✓    | 3        | Process     | 2,3       |
|   | PM vs. CM Ratio                                       | >60%       | 40-60%     | <40%       | ✓    | 1        | Process     | 2         |
|   | PM Schedule Completion Rate                           | >90%       | 80-90%     | <80%       | ✓    | 2        | Process     | 1,2,3     |
|   | PM Compliance to Critical Systems                     | 100%       | 90-100%    | <90%       | ✓    | 2        | Process     | 2         |
|   | PM Efficiency   | <2%        | 2-5%       | >5%        | ✓    | 2        | Process     | 2         |
|   | Overdue PM Tasks                                      | <5%        | 5-10%      | >10%       | ✓    | 2        | Process     | 2         |
|   | PM Completion Rates to Schedule                       | >95%       | 80-95%     | <80%       | ✓    | 5        | Process     | 1,2,3     |
|   | PM W/Os as Percent of Total PM                        | >10%       | 10-15%     | <15%       | ✓    | 2        | Process     | 2         |
|   | Percent Adherence to PM                               | Trend      | Trend      | Trend      | ✓    | 2        | Process     | 2         |
|   | Number of Failures Averted Due to PM                  | Trend      | Trend      | Trend      | ✓    | 2        | Process     | 2         |
|   | Percent Corrective Action (CA) Percentages Assessed   | >75%       | 50-75%     | <50%       | ✓    | 2        | Process     | 2,3       |
|   | Percentage of Repetitive Equipment Failures           | Trend      | Trend      | Trend      | ✓    | 2        | Process     | 2         |
|   | Percent Adherence to RCM Programs                     | Trend      | Trend      | Trend      | ✓    | 2        | Process     | 2         |
| 2. Stores/Stockroom/Warehouse Management      | OEI vs. Percentage of Critical Equipment Availability | >90%       | 80-90%     | <80%       | ✓    | 2        | Process     | 2         |
|   | Inventory Turns (By Month) vs. Plan (12 mos.)         | <2%        | 2-5%       | >5%        | ✓    | 2        | Process     | 2         |
|   | Materials/Stockroom Turns per Year                    | 2 - 3      | 1 or 4-5   | 5 or 15    | ✓    | 2        | Process     | 2         |
|   | Materials On-Time Delivery                            | >95%       | 90-95%     | <90%       | ✓    | 4        | Process     | 3         |

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## Recommended Operational Metrics

| Metric                                  | Definition   | Directionality |
|---|--|----------------|
| Number of Service Calls                 | Number of customer-initiated work orders   | ↓              |
| Compliance Completion Rate              | Percentage of required preventive maintenance tasks completed                                  | ↑              |
| Maintenance Mix (PM/RM)                 | Ratio of preventive maintenance to reactive maintenance tasks completed                        | ↑              |
| Rework                                  | Number of work orders submitted as a result of an error in recently performed maintenance      | ↓              |
| Follow Up Work Orders per 100 PM Checks | Number of follow up work orders for repairs submitted during 100 preventive maintenance checks | ↓              |
| Work Order Queue (Backlog) per Employee | Number of open preventive maintenance work orders in an employee's queue                       | ↓              |

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## Recommended Strategic Metrics

| Metric                              | Definition  | Directionality |
|-------------------------------------|---|----------------|
| Number of Preventable Service Calls | Number of customer-initiated work orders that could have been prevented through performing scheduled preventive maintenance | ↓              |
| System Runtime / Downtime           | Number of days running without failure or time and extent of system shutdown  | ↑ / ↓          |
| Proactive Maintenance               | Number of work orders submitted by staff for issues observed in the field   | ↑              |
| Failure Code                        | Indicator of why an asset failed to facilitate better maintenance interventions   | N/A            |
| Normalized Investment               | Money spent on new equipment due to inadequate preventive maintenance   | ↓              |
| Customer Satisfaction               | Customer responses on work order satisfaction questionnaires  | ↑              |

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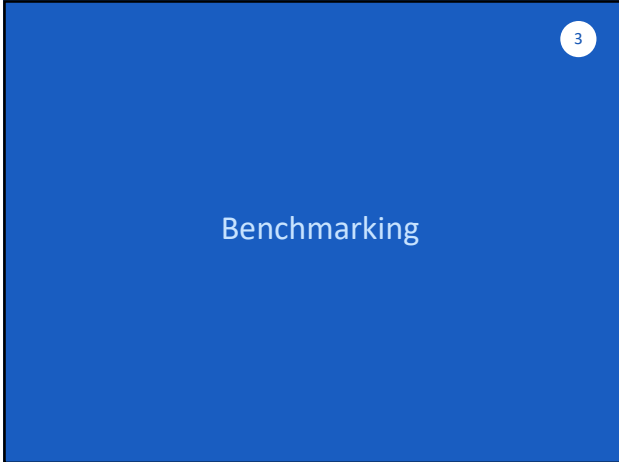
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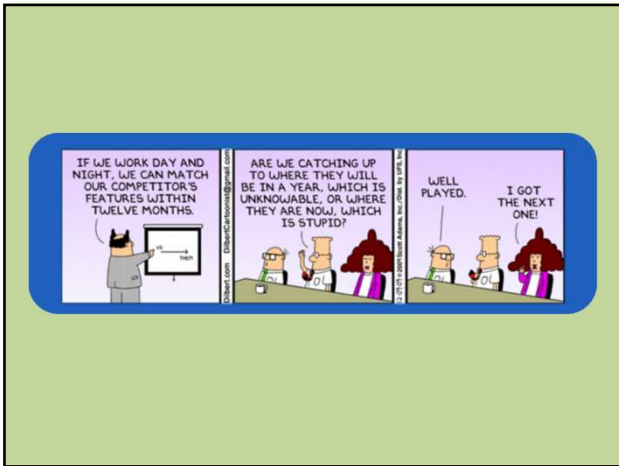
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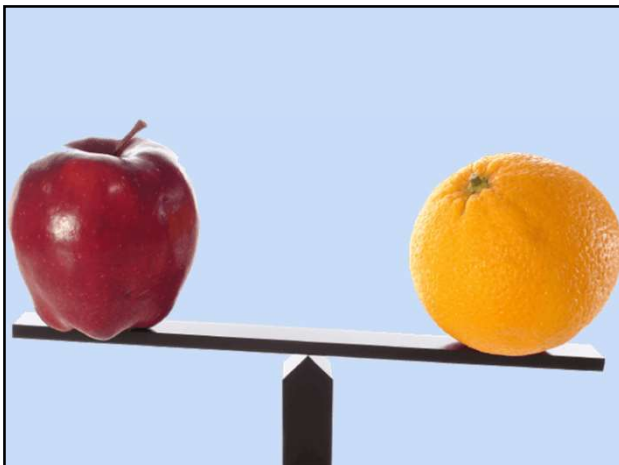
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### Reports

University of Virginia - Facilities Management      Calendar: 10/03/2022    Period: 12/1 - 11/30/2022

**Summary of Account Charges by Award**

| OSM #/Award Code           | OSM Project Description                                  | OSM Expense Line Description                  | 2022 Period       | 2022 to Date       | 2022 to Date       |
|----------------------------|--|---|-------------------|--------------------|--------------------|
| <b>Award 89898</b>         |  |   |                   |                    |                    |
| 12981-101-000000-1222-4022 | Information Systems                                      | Services, General Repair & Maintenance, Other | \$34.84           | \$34.84            | \$34.84            |
| 12981-101-000000-1222-4024 | Information Systems                                      | Services, General Repair & Maintenance, Other | \$-               | \$19.81            | \$19.81            |
| 12982-101-000000-1222-4023 | Space Office   | Services, General Repair & Maintenance, Other | \$-               | \$71.82            | \$71.82            |
| 12983-101-000000-1222-4024 | Deans Chair of Staff                                     | Services, General Repair & Maintenance, Other | \$-               | \$520.36           | \$520.36           |
| 12984-101-000000-1222-4024 | Accounting, Budget and Compensation                      | Services, General Repair & Maintenance, Other | \$22.28           | \$354.82           | \$354.82           |
| <b>Award 89898 Total:</b>  |  |   | <b>\$57.23</b>    | <b>\$1,019.70</b>  | <b>\$1,019.70</b>  |
| <b>Award 89898 Total:</b>  |  |   | <b>\$57.23</b>    | <b>\$1,019.70</b>  | <b>\$1,019.70</b>  |
| <b>Award 89898</b>         |  |   |                   |                    |                    |
| 14076-101-000267-1222-4027 | Office of Minority Affairs - Medicine                    | Services, General Repair & Maintenance, Other | \$-               | \$61.19            | \$61.19            |
| 14076-101-000267-1222-4027 | Family Leadership Program                                | Services, General Repair & Maintenance, Other | \$-               | \$1,013.28         | \$1,013.28         |
| 14076-101-000267-1222-4027 | Family Leadership Program                                | Services, General Repair & Maintenance, Other | \$-               | \$472.21           | \$472.21           |
| 14076-101-000267-1222-4027 | Family Leadership Program                                | Services, General Repair & Maintenance, Other | \$102.39          | \$225.88           | \$225.88           |
| <b>Award 89898 Total:</b>  |  |   | <b>\$102.39</b>   | <b>\$2,202.36</b>  | <b>\$2,202.36</b>  |
| <b>Award 89898 Total:</b>  |  |   | <b>\$102.39</b>   | <b>\$2,202.36</b>  | <b>\$2,202.36</b>  |
| <b>Award 89898</b>         |  |   |                   |                    |                    |
| 14076-101-000267-1222-4027 | Leadership in Academic Medicine                          | Services, General Repair & Maintenance, Other | \$207.79          | \$1,863.91         | \$1,863.91         |
| <b>Award 89898 Total:</b>  |  |   | <b>\$207.79</b>   | <b>\$1,863.91</b>  | <b>\$1,863.91</b>  |
| <b>Award 89898</b>         |  |   |                   |                    |                    |
| 12982-101-000000-1222-4023 | Space Office   | Services, General Repair & Maintenance, Other | \$-               | \$153.88           | \$153.88           |
| 12982-101-000000-1222-4023 | Space Office   | Services, General Repair & Maintenance, Other | \$1,042.86        | \$17,493.06        | \$17,493.06        |
| 12982-101-000000-1222-4023 | Space Office   | Services, General Repair & Maintenance, Other | \$2,368.04        | \$3,953.42         | \$3,953.42         |
| <b>Award 89898 Total:</b>  |  |   | <b>\$3,418.90</b> | <b>\$21,747.07</b> | <b>\$21,747.07</b> |
| <b>Award 89898</b>         |  |   |                   |                    |                    |
| 12982-101-000000-1222-4023 | Space Office   | Services, General Repair & Maintenance, Other | \$-               | \$266.36           | \$266.36           |
| 12982-101-000000-1222-4023 | Space Office   | Services, General Repair & Maintenance, Other | \$-               | \$3,041.43         | \$3,041.43         |
| 12982-101-000000-1222-4023 | Space Office   | Services, General Repair & Maintenance, Other | \$-               | \$12.84            | \$12.84            |
| 12983-101-000000-1222-4023 | Space Office   | Services, General Repair & Maintenance, Other | \$5,680.04        | \$34,142.24        | \$39,222.87        |
| 12983-101-000000-1222-4023 | Space Office   | Services, General Repair & Maintenance, Other | \$-               | \$16,814.47        | \$16,814.47        |
| 12984-101-000000-1222-4023 | Accounting, Budget and Compensation                      | Services, General Repair & Maintenance, Other | \$-               | \$38.42            | \$38.42            |
| 12985-101-000000-1222-4026 | MD-OMC SOM Human Resources                               | Services, General Repair & Maintenance, Other | \$-               | \$102.70           | \$102.70           |
| 12987-101-000000-1222-4026 | MD-OMC SOM Human Resources                               | Services, General Repair & Maintenance, Other | \$-               | \$263.38           | \$263.38           |
| 12988-101-000000-1222-4026 | SOM Educational Program - Toy Bear                       | Services, General Repair & Maintenance, Other | \$-               | \$61.91            | \$61.91            |
| 12989-101-000000-1222-4024 | SOM Educational Program - Toy Bear                       | Services, General Repair & Maintenance, Other | \$102.28          | \$1,287.21         | \$1,287.21         |
| <b>Award 89898 Total:</b>  |  |   | <b>\$3,782.42</b> | <b>\$60,444.43</b> | <b>\$72,254.42</b> |
| <b>Award 89898</b>         |  |   |                   |                    |                    |
| 12982-101-000000-1222-4026 | Medical Education - Educational Technology (Invs)        | Services, General Repair & Maintenance, Other | \$718.73          | \$718.73           | \$718.73           |
| 12987-101-000000-1222-4026 | Instructional Support                                    | Services, General Repair & Maintenance, Other | \$-               | \$1,129.24         | \$1,129.24         |
| 12987-101-000000-1222-4026 | Instructional Support                                    | Services, General Repair & Maintenance, Other | \$-               | \$198.86           | \$198.86           |
| 12987-101-000000-1222-4026 | Instructional Support                                    | Services, General Repair & Maintenance, Other | \$-               | \$668.05           | \$668.05           |
| 12988-101-000000-1222-4026 | Central Performance Development                          | Services, General Repair & Maintenance, Other | \$-               | \$109.22           | \$109.22           |
| 12988-101-000000-1222-4026 | MD-OMC Cells to Society course for medical students/Invs | Services, General Repair & Maintenance, Other | \$-               | \$102.39           | \$102.39           |

Page 1 of 2      2022      2021      2020      2019      2018      2017      2016      2015      2014      2013      2012      2011      2010      2009      2008      2007      2006      2005      2004      2003      2002      2001

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### Dashboards

The screenshot shows a 'WorkDesk' interface with a 'Work Control' header. A navigation menu on the left lists various system administration and management tasks. The main area displays a list of work orders, with one entry highlighted in orange and a red arrow pointing to it. The highlighted entry is '21 Work Management - Work Order - Z1 MAINTENANCE - OPEN'. Other entries include '20 Work Management - Work Order - Z1 CUSTOMER SUPPORT - OPEN' and '17 Work Management - Work Order - Z1 RENOVATION - OPEN'. A 'Quick Links' section on the right provides shortcuts for urgent orders, training documents, and interactive maps.

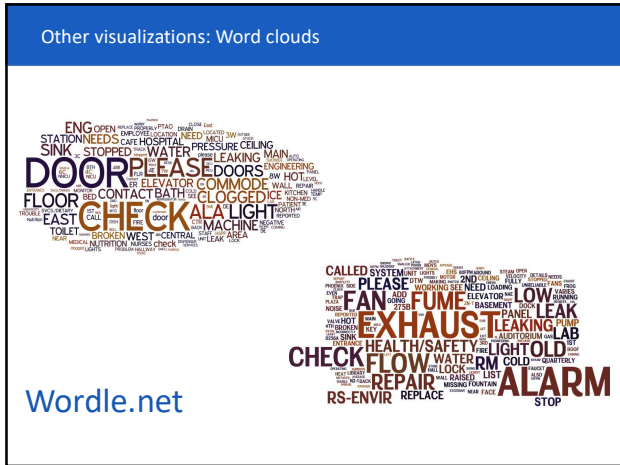
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### Dashboards

The screenshot displays a 'Building Energy' dashboard. At the top, there's a header for '128 FACILITY - Remote Desktop Connection'. Below that, a navigation bar includes 'Building Energy', 'Energy', and 'Facilities'. The main content area features a 'Building Energy' section with a bar chart showing energy usage over time. To the right, a 'Building Comparisons' table lists various buildings and their energy consumption. The table includes columns for 'Building Name', 'Energy Usage', and 'Status'. Buildings listed include '101 - MANAGER WING', '102 - BANKS HALL', '103 - OLSON HALL', '104 - PEARCE SCHOOL BUILDING', '105 - STONE HALL NORTH', '106 - HUBBLE HALL', '107 - SCHWENKER HALL', '108 - GREEN HALL', and '109 - KENNER HALL'. The dashboard also includes a 'Total Energy (kWh)' chart and a 'Building Energy' section with a bar chart showing energy usage over time.

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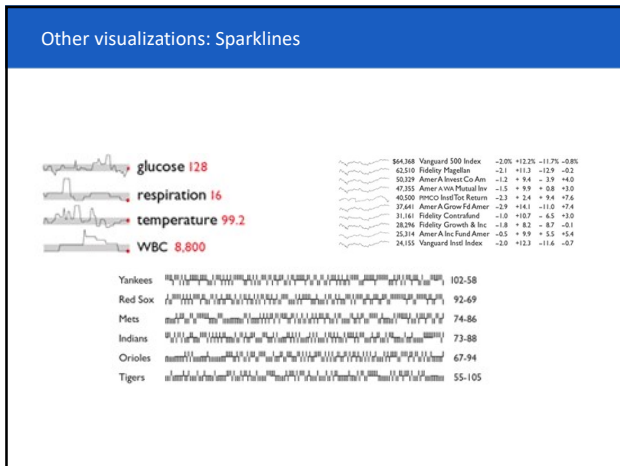
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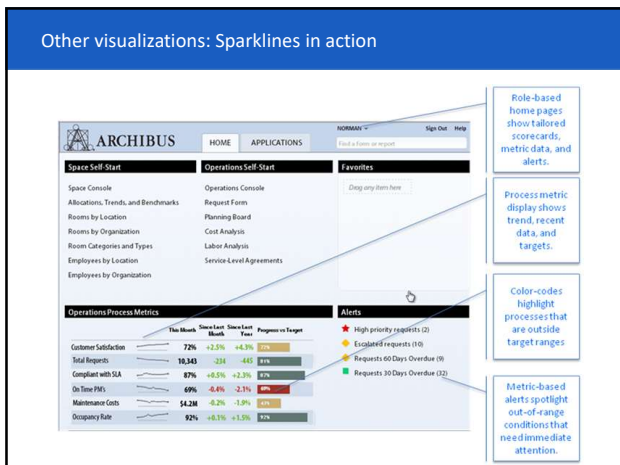
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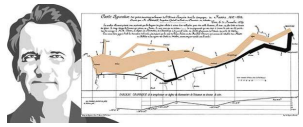
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Visualizations: Edward Tufte



[www.edwardtufte.com](http://www.edwardtufte.com)



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Data Analytics, Modeling & Predictive Analytics

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Hands on: Analytics with Tableau

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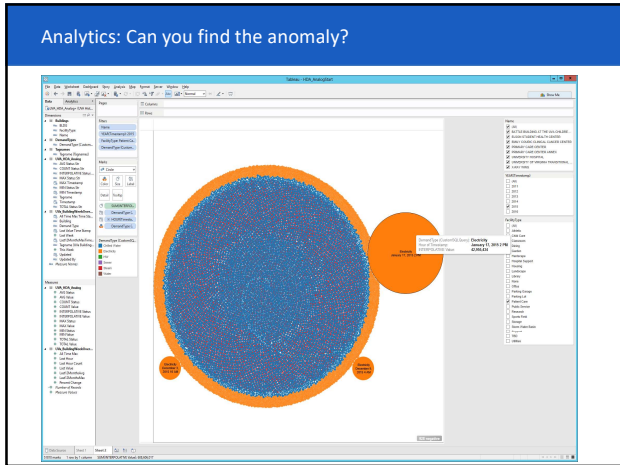
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## Facilities Informatics

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### Health informatics

Health Informatics (HI) is the intersection of clinical, IM/IT and management practices to achieve better health.

HI involves the application of information technology to facilitate the creation and use of health related data, information and knowledge. Health informatics enables and supports all aspects of safe, efficient and effective health services for all Canadians (e.g., planning, research, development, organization, provision, evolution of services, etc.). Health Informatics Professionals develop and deploy information and systems solutions, drawing on expert knowledge from fields such as computer science, information management, cognitive science, communications, epidemiology, management sciences and health sciences. Examples of health informatics applications include the design, development, implementation, maintenance and evaluation of:

- communication protocols for the secure transmission of healthcare data
- electronic patient record systems (operating, protocols, standards or research)
- evidence based clinical decision support systems
- classification systems using gender-based nomenclature and coding
- case management systems (e.g. for community, home and long term care)
- access and retrieval systems for healthcare services
- patient monitoring systems (e.g., computer controlled bedside monitors and patient home monitoring devices)
- digital imaging and image processing systems
- telehealth technologies to facilitate and support remote diagnosis and treatment
- Internet technologies for engaging patients in their own care
- public health surveillance and protection systems
- methodologies and applications for data analysis, management and mining
- clinical information data warehouses and reporting systems
- business, financial, support and logistics systems

source: COACH, Canada's Health Informatics Association

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**Facilities informatics (as modeled after health informatics)**

Facilities Informatics (FI) is the intersection of facilities management, IM/IT and management practices to achieve better facilities.  
 FI involves the application of information technology to facilitate the creation and use of facilities related data, information and knowledge. Facilities informatics enables and supports all aspects of safe, efficient and effective facilities services for the University (e.g., planning, research, development, organization, provision, evolution of services, etc.) Facilities Informatics Professionals develop and deploy information and systems solutions, drawing on expert knowledge from fields such as computer science, information management, cognitive science, communications, facilities management and management sciences. Examples of facilities informatics applications include the design, development, implementation, maintenance and evaluation of:

- communication protocols for the secure transmission of facilities data
- electronic facilities financial systems (property, personally, territorially or nationally)
- evidence-based decision support systems
- classification systems using standardized terminology and coding
- work management systems
- business intelligence systems (e.g., computer controlled BMS systems)
- digital imaging and image processing systems
- predictive maintenance technologies to facilitate and support remote diagnosis and treatment
- internet technology for engaging customers
- methodologies and approaches for data analysis, management and mining
- facilities information data warehouses and reporting systems
- business financial support and systems
- ...and more

Adapted from: CIOCHI: Canada's Health Informatics Association

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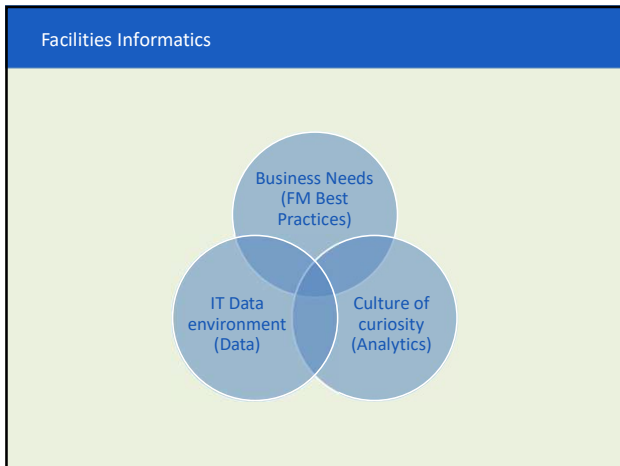
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- APPA Facilities Informatics workgroup**
- ❖ Whitepaper: Informatics Maturity Model for Facilities
  - ❖ Data
  - ❖ Whitepaper: The Case for Facilities Informatics
  - ❖ Whitepaper: Living labs
  - ❖ FPI 2.0

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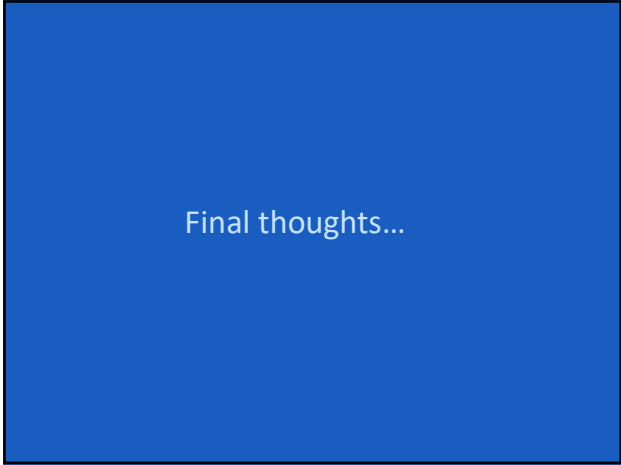
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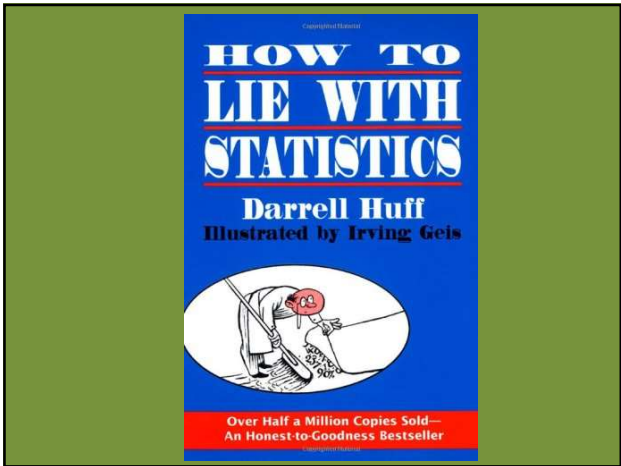
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Integrity

- ❖ Don't lie!
- ❖ Don't cherry pick
- ❖ Understand that representations create different impressions
- ❖ Document, document, document! (Site sources, references, explain w/ footnotes)
- ❖ Have & understand a clear takeaway

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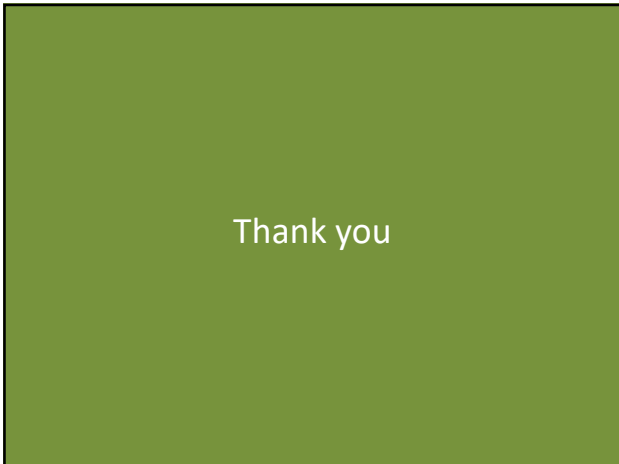
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This concludes The American  
Institute of Architects Continuing  
Education Systems Course

AIA  
Continuing  
Education  
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